

Advertorial / Sulser Group

# New service in the UK

In December 2010 the Sulser Group entered into a cooperation agreement with Blackwater Freight Ltd of Witham (United Kingdom). The goal of the deal, which is to run daily general cargo shipments in both directions between the UK and Switzerland, was realised in record time.



Photo: Sulser Group

Sulser Transport AG's team includes **Andreas Degen**, **Sevèrine Hochstrasser**, **Nico Schoch**, managing director **Thomas Strässler**, **Reto Tschopp**, **Mirja Rodel-Langenegger** and **Martin Müller** (from the left).

The Sulser Group's state-of-the-art equipment guarantees flexibility and ensures daily departures. The company uses the English Channel ferry connection between Calais and Dover. All trucks are equipped for hazardous materials transporta-

tion and are maintained to the highest standards. The focus is on punctuality and quality of service. Both companies' management places a high premium on close customer relationships and on developing custom-tailored client solutions. Their

service spectrum encompasses a broad range of services which go well beyond standard solutions, including

- freight pick-up via groupage trucks
- customs handling and consulting (EU customs), documentation
- partial and complete loads
- express deliveries, booking in limited time frames
- order-picking and storage in Switzerland and the UK
- company-owned local transport
- logistics solutions

Thanks to the Sulser Group's proven success in comprehensive logistics solutions, outsourcing projects for customers in the United Kingdom and Switzerland have already been completed. What makes these projects special is that the solutions involved – whether they are transport related or e-logistics services – are always individually tailored to the Group's customers. While clients take advantage of numerous standard services offered by the Sulser Group, they also get solutions specially adapted to their processes, including downstream sales and marketing campaigns if required. These comprehensive solutions make the Sulser Group stand out, and together with its new partner, Blackwater Freight Ltd, enable the company to offer a very special niche product.

## Always there for you, personally

At the Sulser Group you always have a personal point of contact to advise you, someone who understands your personal requirements. You have the advantage of being able to access your contact quickly and directly, while profiting from the long years of experience of recognised transport specialists.

[www.sulsergroup.ch](http://www.sulsergroup.ch)

## Thomas Strässler, managing director of Sulser Transport



«Our customers get services that go beyond pure transportation options. Our interconnected logistics centre in Brunegg, with its favourable location directly on Switzerland's A1 motorway and practically in the centre of Switzerland, enables us to offer our custom-

ers attractive services, in addition to transport solutions – be it warehouse space for intermediate storage, outsourcing services, or solutions involving e-logistics and cross docking. Our customers can call us directly. They always have a personal point of contact who understands their requirements. They don't have to explain their situation repeatedly to different departments before getting an answer or a quote. My team is made up of experienced transport specialists. Each one of them specialises in an area or has a clearly defined focus, because each has expertise in a particular country or a special type of freight. That means that we can always offer our customers the best solution.»

### Sulser Logistics Solutions Contact data

We offer our customers advice and optimise their logistics processes. We have brought our business, processes and IT expertise to bear in numerous projects and have developed many customer-specific IT solutions.

So what can we do for you?

Give us a call  
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